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courses



Introducing HOW TO APPROACH INCUBATORS AND ACCELERATORS?

Problem Solving Course

- Role of Incubators/Accelerators?
- How to apply for Incubator/Accelerator program
- When do Incubators/Accelerators invest in a startup
- Selecting the right Incubator/Accelerator
- Mistakes to Avoid

₹ 14,500 /- Free (with the Course Pack)

FACEBOOK FOR BUSINESS PROFESSORS

Ms. Pallavi Nagpal

Mr. Suraj Juneja

Bada Bus ness



PODCAST FOR BUSINESS

Problem Solving Course

- Basics of podcast
- Creating content for podcast
- Repurposing podcast content for social media
- Generating leads and revenue from podcast
- Equipment required, recording, & editing a podcast
- Podcast analytics
- Brand Building through podcasting

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FRANCHISING PROFESSORS

Mr. Navendu Shukla

Ms. Neeta lyer

Ms. Shruti Sharma

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THIS COURSE PROVIDES DIFFERENT STRATEGIES, TOOLS, AND TECHNIQUES TO EFFECTIVELY DESIGN AND EXECUTE A SUCCESSFUL EMAIL MARKETING CAMPAIGN. THE COURSE WILL ENABLE YOU TO SUCCESSFULLY AUTOMATE YOUR EMAIL MARKETING PROCESS FOR BETTER REACH AND RESULTS.



Introducing

EMAIL MARKETING

Problem Solving Course

- Different types of marketing emails
- Step by step process of email marketing
- Learn building an email list of targeted customers
- How lead magnets can help you get customer email ids
- Learn how to segment your customer mailing list
- Learn how to increase email open rate
- Designing creative emails using Canva
- Email automation using Mailchimp
- Understand the role of A/B testing in email marketing strategy
- Learn how to optimise email campaigns using analytics

₹ 14,500 /- Free (with the Course Pack)

PERSONALITY DEVELOPMENT PROFESSORS

Ms. Samriti Grover Mr. Niloy Jain



PRINCIPLES BEFORE PROFIT

Problem Solving Course

- Understand the Art of Mind Control
- Tips to achieve Success
- How to maintain work life balance
- How to develop productive habits
- Building a healthy organisational culture
- Importance of Relationship Building
- How can Motivation help you to reach your goal

₹ 10,000 /- Free (with the Course Pack)

FRANCHISING PROFESSORS

Ms. Pallavi Nagpal | Shri Amogh Leela Prabhu | Shri Rasikraman Das Prabhu

"WANT TO TAKE YOUR BUSINESS ONLINE WANT TO START A PROFITABLE ONLINE BUSINESS WANT TO EXPAND YOUR BUSINESS GLOBALLY"



Introducing F-COMMFRCF

Problem Solving Course

- Learn to choose an e-commerce business model that can work for you
- Learn steps to start an e-commerce business
- Know about the technologies needed to start your online store
- Find out ways to fund your online store
- Understand ways to run an e-commerce business
- Find out ways to market your online store without any cost
- Learn best practices from the case studies of the top e-commerce platforms

₹ 25,000 /- Free (with the Course Pack)



E-COMMERCE PROFESSOR

Mr. Paritosh Sharma

Vice President-Learning & Development, Bada Business Pvt. Ltd.

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ARE YOU STRUGGLING TO MAINTAIN WORKING CAPITAL FOR YOUR BUSINESS?



Introducing

WORKING CAPITAL

Problem Solving Course

- Learn ways to maintain sufficient cash flow to run your business
- Learn critical ratios and key principles for better cash management
- Increase inventory turnover to improve profitability
- Know how to stay cash positive during the off-season
- Learn to maintain sales in competitive markets
- Understand business expansion techniques with least investment
- Learn to forecast expenses and cash flow requirement
- Learn to reduce credit sales and increase cash sales

₹ 10,000 /- Free (with the Course Pack)



WORKING CAPITAL PROFESSOR

Dr. Sanjay Kathuria, CFA, MRICS

Director - Corporate Strategy, Investor Relations & Strategic Alliance at Bada Business

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HOW TO USE WHATSAPP TO GROW YOUR BUSINESS?



Introducing

WHATSAPP MARKETING

Problem Solving Course

- Learn to generate and nurture leads through whatsapp marketing
- Convert leads into sales through through WhatsApp marketing and grow your business
- Learn to maintain relationships with existing customers through WhatsApp marketing automation
- Learn to use features of WhatsApp business account for effective low-cost marketing
- Learn to increase engagement with customers easily with other features like payments, cataloging
- Learn to collaborate in real-time with clients by learning to link Google sheets with WhatsApp

₹ **14,500 /- Free** (with the Course Pack)



WHATSAPP MARKETING PROFESSOR

Mr. Sanjeev Jain

Founder at CEOITBOX

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ESOPs

Problem Solving Course

- History & Importance of ESOPs
- Using ESOPs as a retention tool
- Terms and terminology of ESOPs
- Taxation of ESOPs
 - ESOPs issuance process
 - Exit clauses and policy drafting checklist
- Buyback of ESOPs

₹ 12,500 /- Free (with the Course Pack)

FRANCHISING PROFESSORS

Mr. Navendu Shukla

Mr. Sarthak Ahuja

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THIS COURSE IS DESIGNED TO HELP PEOPLE TO DEVELOP AND IMPROVE THEIR NEGOTIATION SKILLS. THIS COURSE HELPS YOU IN CRACKING BUSINESS DEALS BY APPLYING VARIOUS TOOLS & TECHNIQUES OF NEGOTIATION



Introducing

NEGOTIATION SKILLS

Problem Solving Course

- Learn how to develop negotiation skills in you
- Learn how to use empathy in negotiation
- Learn about various techniques of negotiation
- Learn how to convert a customer's "No" into "Yes"
- Using silence as an important tool in negotiation
- Learn how to apply high ball and low ball techniques of negotiation
- Learn how to handle emotions in negotiation
- Learn how to crack a deal in your favour
- And many more

₹ 12,500 /- Free (with the Course Pack)

NEGOTIATION SKILL PROFESSORS

Ms. Samriti Grover Ms. Pragati Bajpai Ms. Abha Maryada Banerjee

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Mr. Suren Saini Mr. Santosh Jha



BUDGETING

Problem Solving Course

- Benefits of Budgeting
- Difference between Forecasting and Budgeting
- How to prepare a budget
- How to set sales and production budget
- Zero Based Budgeting
- Performance based budgeting
- Budget Variance Analysis
- Period-wise Budgets
- Financial budgeting
- Overhead budgeting

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FRANCHISING PROFESSORS

Mr. Sanjay Kathuria

Mr. Raveesh Singhal





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Bada Business Courses



LIST OF 50 COURSES

- Working Capital
- Enterprise Resource Planning (ERP)
- Finance For Non Finance
- Zero Dollar Marketing
- Smart, Presentations for Investors, Customers & Employees (SPICE)
- Fund Raising
- How to Start a Startup?
- How to Sell?
- Customer Relationship Management (CRM)
- E-Commerce
- Debt Management
- Customer Service
- How to Scale a Startup?
- Export-Import
- Business Automation
- WhatsApp Marketing
- Stress Management
- Time Management
- Digital Marketing Part 1
- Digital Marketing Part-2
- Team Management
- Negotiation Skills
- Email Marketing
- 25 Business Ideas Under 3 Lakhs
- Instagram Marketing
- Risk Management
- Brand Management
- Generating Leads Through Blogging
- Low Cost Marketing Ideas
- IPR Trademark
- IPR Copyright
- Budgeting

- Design Thinking
- Sell on Amazon
- Emotional Intelligence for Entrepreneurs
- Market Research
- Business Audit
- Storytelling In Business
- IPR Patent
- Google Ads Marketing
- ESOPs
- Facebook For Business
- Twitter for Business
- How to Set up International Business?
- LinkedIn Marketing
- Investor Pitch Deck
- How to Approach Incubators & Accelerators?
- Vendor Management
- Designing Your Own Website
- Winning Legal Conflicts
- Dropshipping
- Market Insights & Consumer Behaviour
- Business Networking
- Sales Growth Maximiser
- Strategy & Execution Signifier
- Retail Management Multiplier
- Leadership Lessons Enhancer
- Low-Cost Marketing Amplifier
- Peak Performance & Productivity Magnifier
- How to Start a Startup Booster
- Business Operations Accelerator
- UI/UX for Business



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R. GOPALAKRISHNAN Ex. Director Tata Sons Ltd



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DEEPAK KASHYAP



HARDIK GUPTA



PANKAJ CHHABRA



PRABHDEEP KAUR



SAURABH KHASPURI



SARTHAK AHUJA Sandeep Ahuja & Co.



RAJNEESH SINGH



AJITA SAXENA



SIDHANT SIDANA



GAURAV WASAN



NILOY JAIN



RJ JASSI DHILLON



MANDEEP SINGH TOOR DEVNA MAHESHWARI



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Job Ready Candidate



Start-Up **Founder**